



- CHELAN COUNTY - MONTHLY FINANCIAL REPORT

SEPTEMBER 2017

Current-year 2017 data reflects financial data posted as of October 6, 2017. Amounts could change later as journal entries occur for prior months.

The General fund is Chelan County's major operating fund. It has a budget of \$37.9 million and is comprised of administrative functions, building and planning permits, Sheriff's operations, juvenile housing, criminal prosecution, and the courts. The revenue and expenditure charts below display the 2017 General fund projected budget contrasted with actual expenditures and revenues.

General Fund Revenue: To get a picture of the economic and operational functions that drive revenue, the General fund revenues have been categorized by major revenue source and projected based on a five year history.

Revenue Category	Year-To-Date		
	Projected	Actual	Variance
Property Tax	6,960,115	6,925,679	(34,437)
Sales Tax	5,542,917	5,508,986	(33,931)
Prop. Tax Penalty & Interest	642,707	579,451	(63,256)
Building and Planning Fees	1,413,237	1,457,058	43,822
Liquor X & P	183,911	156,040	(27,871)
Law Enforcement Contracts	2,028,635	1,990,629	(38,006)
Recording Fees	110,823	121,685	10,862
Motor Vehicle Licensing	337,058	362,309	25,251
Probation Services	293,210	291,424	(1,786)
Interfund Payments	1,287,738	1,283,611	(4,127)
Court Fines	484,235	480,885	(3,350)
Treasury Interest	133,654	203,259	69,605
Grants\Entitlements	1,631,612	1,607,456	(24,156)
Other	1,398,010	1,552,863	154,853
Total	26,655,670	26,678,077	22,407

September sales tax was just under \$730,000. For the fifth month in a row, sales tax came in under budget (\$737,071), and under the amount received in the previous year (\$752,114). Sales tax receipts are -0.6% below budget for the year-to-date. The County is operating at a deficit for the year of (\$1,559,548). The 2017 adopted budget assumed a deficit for the year of (\$812,760). The decline in sales tax is likely the result of changes in retail sales throughout the year as well as the impact of recent annexations.

Some of the categories with negative variances are expected to catch up as the year progresses. These are typically due to the timing of billing cycles that vary from year to year.

General Fund Expenditures: Expenditures are projected in a similar manner as revenues, but expenditures are spent more evenly than revenues are received. The variances below reflect current 2017 expenditures in relation to the budget.

Most expenditure categories are under budget through September.

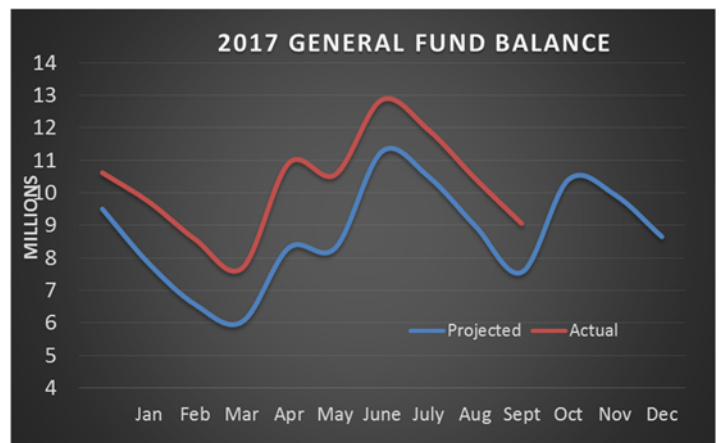
Expenditure Category	Year-To-Date		
	Projected	Actual	Variance
10 - Salaries & Wages	13,304,604	13,248,988	(55,616)
20 - Personnel Benefits	5,420,610	5,167,643	(252,967)
30 - Supplies	729,193	727,587	(1,605)
40 - Services	4,423,917	4,507,657	83,740
50 - Intergovernmental Svcs	248,701	230,449	(18,253)
90 - Interfund Payments	4,468,265	4,355,301	(112,964)
TOTAL	28,595,290	28,237,625	(357,665)

While the "Services" category is running slightly over budget, the General Fund as a whole is well under budget. With the increase in General Fund deficit, including September monthly activity, the level of expenditures will be monitored closely throughout the rest of the year.

General Fund Balance: The General Fund balance chart below shows the cyclical nature of Chelan County's cash flow. Increases in April and October coincide with the due dates of the first and second half of property taxes. In June the cycle is at its highest due to the once-a-year PUD privilege and federal PILT revenues.

Because year-to-date revenues are ahead of budget and expenditures are slower than usual, the General Fund balance is above the projection but the positive gap is declining.

The General Fund balance is currently \$1,500,000 more than projection. The actual line is expected to move slightly closer to the projected line as year-end bills are paid and seasonal expenditures for 2017 continue.



Prepared by:
Shawn Hunstock, CPA 509-667-6800
 Financial Services Manager shawn.hunstock@co.chelan.wa.us

Also available online at <http://www.co.chelan.wa.us/>

Cash Balances: The General fund has a healthy cash balance and is in better financial condition than it has ever been. Its cash balance trend over the past three months closely mirrors the cycle displayed in the fund balance graph on the previous page. Until property taxes are collected in April/May and October each year, the General and County Roads funds live off their accumulated cash balance.

Cash Balance of Selected Funds		7/31/2017	8/31/2017	9/30/2017
010	General	13,626,263	12,387,191	10,883,777
014	Traffic Safety	232,217	211,754	218,179
103	Solid Waste Planning	142,160	151,629	143,085
110	County Roads	3,175,031	1,946,786	1,412,760
118	Wenatchee River Park	123,228	145,272	157,244
119	Ohme Gardens	66,996	77,687	78,381
120	Expo Center	338,162	363,146	381,864
121	Fair	354,026	356,304	434,277
124	Farm Worker Housing	126,881	98,769	67,605
125	Horticulture Pest & Disease	18,779	5,456	701
128	Noxious Weed	90,108	68,772	47,300
140	Cashmere-Dryden Airport	52,456	4,245	241
150	Regional Justice Center	283,143	397,088	304,792
180	Natural Resources	722	184	850
190	Criminal Justice Tax	2,407,938	2,506,450	2,385,742
301	REET I	838,944	634,987	125,892
510	ER&R	2,034,330	2,190,338	2,081,323
526	Health Insurance	3,409,591	3,440,297	3,532,791
530	Motor Pool	452,565	490,844	440,262
535	Unemployment Comp	286,655	290,169	293,647
540	Tort Claims & Insurance	899,864	898,225	479,301

Interfund Loans: Despite the healthy cash balance in the General fund, there are occasionally funds that borrow cash from other County funds to meet operational needs.

Natural Resources fund is currently borrowing \$1,221,400 from the REET I fund to provide resources until reimbursement of billed projects later in the year.

Accounts Receivable: Each department has the responsibility to bill and track their own accounts receivables. The chart below shows outstanding receivables older than 60 days.

Accounts Receivable Outstanding - Older than 60 Days			
Auditor			
010015-02445	7/3/2017	ESD-June 2017 Recording	62.00
Non-Departmental			
010105-00081	4/17/2017	Pest Control Bd-4th Qtr '16 Postage	56.84
010105-00082	4/17/2017	Pest Control Bd-1st Qtr '17 Postage	105.02
Sheriff			
010145-01576	9/19/2017	WTSC-DRE Emphasis Patrol	516.10
Superior Court			
010155-00077	2/7/2017	AOC-FJCIP June 2017	0.04
Public Works			
101001-00975	6/28/2017	Dryden June Addl-Chumstick Wildfi	21.00
County Roads			
110001-01006	7/17/2017	Charter Comm. ROW Permit	315.00
Noxious Weed			
128001-00174	7/11/2017	Mark & Vanessa Long	682.80
Natural Resources			
180001-00994	12/31/2014	WA St Dept of Ecology	12,192.99
Motor Pool			
530001-01439	7/17/2017	Migrant Housing Camp-June Repair	406.34
If any of these outstanding receivables have been paid, will not be paid, or need adjustment, please contact the County Auditor's Office.			

Budget: September is 75.0% of the way through the calendar year. This percentage is a reasonable benchmark for departments with even expenditures throughout the year. However, many departments have one-time expenditures at the beginning of the year such as annual software contracts. Therefore, the actual

expenditures and revenues chart is provided for department heads to evaluate if they are over or under their straight-line benchmark.

The actual YTD expenditures and revenues chart (below) is provided for department heads to evaluate if they are over or under the straight-line benchmark. This chart is not a comprehensive list of all county funds, rather it displays the most active funds.

Actual YTD Expenditures & Revenues w/ Percent of Annual Budget					
General Fund Departments		Expenditures		Revenues	
010	Assessor	932,235	69.5%	2,858	244.3%
015	Auditor	931,139	74.8%	625,897	64.3%
020	Community Develop.	1,322,940	67.8%	1,488,225	83.0%
025	Fire Prevention & Invest.	34,431	49.8%	1,376	-
030	Human Resources	116,314	70.4%	145	100.0%
040	Clerk	939,690	74.4%	622,168	91.7%
045	Commissioners	507,118	72.6%	10,377,760	79.6%
050	Coroner	169,283	69.2%	14,874	99.2%
052	Information Technology	612,278	67.1%	122,822	75.0%
055	Facilities Maintenance	1,173,800	69.9%	514,675	75.2%
065	District Court	1,009,472	72.3%	828,518	70.1%
066	District Court Probation	372,039	71.5%	319,034	75.1%
075	Extension Services	226,721	64.1%	19,453	63.8%
085	Juvenile Services	2,162,423	72.6%	467,627	68.7%
105	Non-Departmental	6,704,996	75.5%	246,096	57.3%
139	Child Support Enf.	260,686	70.9%	221,863	54.1%
140	Prosecuting Attorney	1,639,759	75.5%	368,285	63.9%
145	Sheriff	7,687,529	73.0%	2,415,438	70.7%
155	Superior Court System	979,313	75.4%	52,446	56.1%
165	Treasurer	455,457	73.5%	1,042,838	76.6%
170	Property Tax	-	0.0%	6,925,679	58.1%
General Fund Total		28,237,625	72.9%	26,678,077	70.5%
Other Funds		Expenditures		Revenues	
014	Traffic Safety	90,507	34.6%	189,364	72.5%
101	Solid Waste	1,243,066	43.0%	1,474,436	51.0%
103	Solid Waste Planning	73,078	16.5%	169,406	38.2%
110	County Roads	10,581,296	55.8%	9,403,064	49.6%
118	Wenatchee River Park	184,076	70.7%	250,344	96.1%
119	Ohme Gardens	178,701	63.5%	199,629	71.0%
120	Expo Center	110,475	43.7%	145,378	57.5%
121	Fair	154,323	56.5%	242,508	88.8%
124	Farm Worker Housing	232,303	55.3%	160,457	38.2%
125	Horticulture	155,056	70.0%	105,711	47.7%
128	Noxious Weed	235,376	61.7%	203,340	53.3%
132	911 Communications	2,394,593	67.3%	2,395,183	67.3%
142	C.R. Drug Task Force	187,538	41.3%	160,085	35.2%
150	Regional Justice Center	6,236,654	74.5%	6,231,399	74.4%
163	Comm. Svc & Housing	529,433	66.2%	430,845	53.9%
180	Natural Resources	3,010,222	65.9%	2,304,266	50.5%
510	ER&R	2,377,327	40.9%	2,345,848	40.4%
530	Motor Pool	842,482	56.1%	698,275	46.5%